

Questionnaire - Personality Traits Test

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Have you attended Al Harlow's Hesitant Entrepreneur Webinar?	No
I use a computer...	Frequently
I type on the keyboard...	Moderately
I consider my computer skills to be...	Excellent
I have used the following Microsoft applications:	Office All three above and more

I own and use the following:	Android
I understand the importance of accountability.	Agree
I have a burning desire to own my own business, be my own boss and only work for myself.	Agree
I take responsibility for the actions I am taking.	Agree
I believe in the power of positive thinking.	Agree
I look to leverage my time in any way I can.	Agree
I make quick decisions.	Disagree
I understand how to take calculated risks.	Agree

Check all that applies to you below:	Self-Motivating, Goal-Oriented Achiever, Passionate about helping others, Seeks an active role in the business, Experienced leader - Can manage people, A good listener, Ability to manage clients and develop business, Honest trustworthy and very loyal, People-oriented likes being around and helping people, Not afraid to learn new things, A sponge for learning new things, Willing to experiment but methodical and analytical in their approach, Can easily learn from a book or video and follow instructions, Entrepreneurial which explains a lot of these traits, Understands people and their motivations, Is well-liked, Likes solving problems, Understands process selling, Enthusiastic friendly, Glass half-full mentality, Positive frame-of-mind, Well-dressed and groomed, Well-spoken, Believes that technology is a good thing and hugely beneficial, Is a gadget guy or girl, Has a friendly and likable disposition, Thoughtful and well-read, A quick-study, Sales-oriented, Aggressive when needed, Patient and a good teacher, Hungry - a go-getter
What kind of work environment do you prefer?	A work environment with lots of social interaction
What type of location do you prefer to work in?	A location that requires travel to different places

What are some of the skills you enjoy using?	Working with people and building relationships
What type of job responsibilities do you enjoy?	Leading a team or managing projects
What kind of compensation or rewards are important to you?	Flexible work arrangements or work-life balance
How would you describe your experience with customer service?	I have extensive experience in customer service and enjoy working with people.
How comfortable are you with technology?	I am very comfortable with technology and can easily adapt to new software and systems.
How would you describe your leadership style?	I can be a leader when necessary but also enjoy working collaboratively in a team.
How important is flexibility in your work schedule?	Very important - I value a flexible work schedule that allows me to balance my personal life with my business responsibilities.

How comfortable are you with financial management?

I have some financial management skills but may need additional training.