

Questionnaire - Personality Traits Test

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Have you attended Al Harlow's Hesitant Entrepreneur Webinar?	No
I use a computer...	Frequently
I type on the keyboard...	Fast
I consider my computer skills to be...	Excellent
I have used the following Microsoft applications:	Word

I own and use the following:	iPhone
I understand the importance of accountability.	Agree
I have a burning desire to own my own business, be my own boss and only work for myself.	Agree
I take responsibility for the actions I am taking.	Agree
I believe in the power of positive thinking.	Agree
I look to leverage my time in any way I can.	Agree
I make quick decisions.	Agree
I understand how to take calculated risks.	Agree

Check all that applies to you below:	Self-Motivating, Goal-Oriented Achiever, Passionate about helping others, Seeks an active role in the business, Experienced leader - Can manage people, A good listener, Ability to manage clients and develop business, Honest trustworthy and very loyal, People-oriented likes being around and helping people, Hard-working to a fault, Not afraid to learn new things, A sponge for learning new things, Willing to experiment but methodical and analytical in their approach, Can easily learn from a book or video and follow instructions, Entrepreneurial which explains a lot of these traits, Understands people and their motivations, Is well-liked, Likes solving problems, Is the go-to person, Understands process selling, College-educated with a degree, Enthusiastic friendly, Positive frame-of-mind, Glass half-full mentality, Well-dressed and groomed, Well-spoken, Smarter than the average bear as Yogi Bear would say, Believes that technology is a good thing and hugely beneficial, Is a gadget guy or girl, Is mechanically-inclined, Has a friendly and likable disposition, Proactive, A quick-study, Thoughtful and well-read, Sales-oriented, Aggressive when needed, Patient and a good teacher, Hungry - a go-getter, Strong-willed and determined
What kind of work environment do you prefer?	A busy and fast-paced office environment

What type of location do you prefer to work in?	A bustling city with lots of opportunities
What are some of the skills you enjoy using?	Working with people and building relationships
What type of job responsibilities do you enjoy?	Leading a team or managing projects
What kind of compensation or rewards are important to you?	A high salary or bonus structure
How would you describe your experience with customer service?	I have extensive experience in customer service and enjoy working with people.
How comfortable are you with technology?	I am very comfortable with technology and can easily adapt to new software and systems.
How would you describe your leadership style?	I am a natural leader and enjoy guiding and directing others.

How important is flexibility in your work schedule?	Very important - I value a flexible work schedule that allows me to balance my personal life with my business responsibilities.
How comfortable are you with financial management?	I have strong financial management skills and am comfortable managing budgets and cash flow.