

Questionnaire - Personality Traits Test

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Have you attended Al Harlow's Hesitant Entrepreneur Webinar?	Yes
I use a computer...	Frequently
I type on the keyboard...	Fast
I consider my computer skills to be...	Excellent
I have used the following Microsoft applications:	Office All three above and more

I own and use the following:	iPhone
I understand the importance of accountability.	Agree
I have a burning desire to own my own business, be my own boss and only work for myself.	Agree
I take responsibility for the actions I am taking.	Agree
I believe in the power of positive thinking.	Agree
I look to leverage my time in any way I can.	Agree
I make quick decisions.	Disagree
I understand how to take calculated risks.	Agree

Check all that applies to you below:	Self-Motivating, Goal-Oriented Achiever, Passionate about helping others, Seeks an active role in the business, Experienced leader - Can manage people, A good listener, Ability to manage clients and develop business, Honest trustworthy and very loyal, People-oriented likes being around and helping people, Hard-working to a fault, Not afraid to learn new things, A sponge for learning new things, Willing to experiment but methodical and analytical in their approach, Can easily learn from a book or video and follow instructions, Entrepreneurial which explains a lot of these traits, Understands people and their motivations, Is well-liked, Likes solving problems, Is the go-to person, Understands process selling, College-educated with a degree, Enthusiastic friendly, Well-dressed and groomed, Well-spoken, Smarter than the average bear as Yogi Bear would say, Believes that technology is a good thing and hugely beneficial, Thoughtful and well-read, A quick-study, Proactive, Sales-oriented, Aggressive when needed, Patient and a good teacher, Strong-willed and determined
What kind of work environment do you prefer?	A work environment with lots of social interaction
What type of location do you prefer to work in?	A bustling city with lots of opportunities

What are some of the skills you enjoy using?	Working with people and building relationships
What type of job responsibilities do you enjoy?	Providing customer service or support
What kind of compensation or rewards are important to you?	Opportunities for career growth and advancement
How would you describe your experience with customer service?	I have some experience in customer service and am comfortable working with people.
How comfortable are you with technology?	I am very comfortable with technology and can easily adapt to new software and systems.
How would you describe your leadership style?	I am a natural leader and enjoy guiding and directing others.
How important is flexibility in your work schedule?	Very important - I value a flexible work schedule that allows me to balance my personal life with my business responsibilities.

How comfortable are you with financial management?

I have strong financial management skills and am comfortable managing budgets and cash flow.