

Questionnaire - Personality Traits Test

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Have you attended AI Harlow's Hesitant Entrepreneur Webinar?	No
I use a computer...	Frequently
I type on the keyboard...	Fast
I consider my computer skills to be...	Excellent
I have used the following Microsoft applications:	Outlook

I own and use the following:	iPhone
I understand the importance of accountability.	Agree
I have a burning desire to own my own business, be my own boss and only work for myself.	Disagree
I take responsibility for the actions I am taking.	Agree
I believe in the power of positive thinking.	Agree
I look to leverage my time in any way I can.	Agree
I make quick decisions.	Agree
I understand how to take calculated risks.	Agree

Check all that applies to you below:	Not afraid to learn new things, Self-Motivating, Goal-Oriented Achiever, Passionate about helping others, Experienced leader - Can manage people, A good listener, Honest trustworthy and very loyal, Ability to manage clients and develop business, People-oriented likes being around and helping people, Can easily learn from a book or video and follow instructions, College-educated with a degree, Enthusiastic friendly, Positive frame-of-mind, Well-dressed and groomed, Well-spoken, Believes that technology is a good thing and hugely beneficial, Thoughtful and well-read, Is mechanically-inclined, Sales-oriented, A quick-study, Proactive, Aggressive when needed, Patient and a good teacher, Seeks an active role in the business, Understands people and their motivations, Has a friendly and likable disposition, Hungry - a go-getter, Is well-liked, Glass half-full mentality, Understands process selling, Likes solving problems, Is the go-to person
What kind of work environment do you prefer?	A busy and fast-paced office environment
What type of location do you prefer to work in?	A bustling city with lots of opportunities
What are some of the skills you enjoy using?	Working with people and building relationships

What type of job responsibilities do you enjoy?	Providing customer service or support
What kind of compensation or rewards are important to you?	Opportunities for career growth and advancement
How would you describe your experience with customer service?	I have extensive experience in customer service and enjoy working with people.
How comfortable are you with technology?	I am very comfortable with technology and can easily adapt to new software and systems.
How would you describe your leadership style?	I can be a leader when necessary but also enjoy working collaboratively in a team.
How important is flexibility in your work schedule?	Very important - I value a flexible work schedule that allows me to balance my personal life with my business responsibilities.
How comfortable are you with financial management?	I have strong financial management skills and am comfortable managing budgets and cash flow.