

Questionnaire - Personality Traits Test

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Have you attended AI Harlow's Hesitant Entrepreneur Webinar?	No
I use a computer...	Frequently
I type on the keyboard...	Fast
I consider my computer skills to be...	Excellent
I have used the following Microsoft applications:	Office All three above and more

I own and use the following:	iPhone
I understand the importance of accountability.	Agree
I have a burning desire to own my own business, be my own boss and only work for myself.	Agree
I take responsibility for the actions I am taking.	Agree
I believe in the power of positive thinking.	Agree
I look to leverage my time in any way I can.	Agree
I make quick decisions.	Agree
I understand how to take calculated risks.	Agree

Check all that applies to you below:	Self-Motivating, Goal-Oriented Achiever, Passionate about helping others, Seeks an active role in the business, Experienced leader - Can manage people, A good listener, Ability to manage clients and develop business, Honest trustworthy and very loyal, People-oriented likes being around and helping people, Not afraid to learn new things, A sponge for learning new things, Willing to experiment but methodical and analytical in their approach, Can easily learn from a book or video and follow instructions, Entrepreneurial which explains a lot of these traits, Understands people and their motivations, Is well-liked, Likes solving problems, Is the go-to person, Understands process selling, College-educated with a degree, Enthusiastic friendly, Positive frame-of-mind, Well-dressed and groomed, Well-spoken, Believes that technology is a good thing and hugely beneficial, Is a gadget guy or girl, Has a friendly and likable disposition, Thoughtful and well-read, Proactive, Sales-oriented, Aggressive when needed, Patient and a good teacher, Hungry - a go-getter, Strong-willed and determined
What kind of work environment do you prefer?	A busy and fast-paced office environment
What type of location do you prefer to work in?	A bustling city with lots of opportunities

What are some of the skills you enjoy using?	Working with people and building relationships
What type of job responsibilities do you enjoy?	Leading a team or managing projects
What kind of compensation or rewards are important to you?	Opportunities for career growth and advancement
How would you describe your experience with customer service?	I have some experience in customer service and am comfortable working with people.
How comfortable are you with technology?	I am very comfortable with technology and can easily adapt to new software and systems.
How would you describe your leadership style?	I can be a leader when necessary but also enjoy working collaboratively in a team.
How important is flexibility in your work schedule?	Somewhat important - I prefer a structured schedule but can be flexible when necessary.

How comfortable are you with financial management?

I have some financial management skills but may need additional training.