

Questionnaire - Personality Traits Test

Email	lisarawson888@gmail.com
Phone Number	8509828739
First Name	Lisa
Last Name	Rawson
Address	2044 Cambridge
States	FL
City	Gulf breeze
Zip	32563
Have you attended AI Harlow's Hesitant Entrepreneur Webinar?	No
I use a computer...	Frequently
I type on the keyboard...	Moderately
I consider my computer skills to be...	Good
I have used the following Microsoft applications:	Office All three above and more

I own and use the following:	iPhone
I understand the importance of accountability.	Agree
I have a burning desire to own my own business, be my own boss and only work for myself.	Agree
I take responsibility for the actions I am taking.	Agree
I believe in the power of positive thinking.	Agree
I look to leverage my time in any way I can.	Agree
I make quick decisions.	Agree
I understand how to take calculated risks.	Agree

Check all that applies to you below:	Self-Motivating, Goal-Oriented Achiever, Passionate about helping others, Seeks an active role in the business, Experienced leader - Can manage people, A good listener, Ability to manage clients and develop business, Honest trustworthy and very loyal, People-oriented likes being around and helping people, Hard-working to a fault, Not afraid to learn new things, A sponge for learning new things, Willing to experiment but methodical and analytical in their approach, Can easily learn from a book or video and follow instructions, Entrepreneurial which explains a lot of these traits, Understands people and their motivations, Is well-liked, Likes solving problems, Is the go-to person, Understands process selling, College-educated with a degree, Enthusiastic friendly, Glass half-full mentality, Positive frame-of-mind, Well-dressed and groomed, Well-spoken, Smarter than the average bear as Yogi Bear would say, Believes that technology is a good thing and hugely beneficial, Has a friendly and likable disposition, Thoughtful and well-read, A quick-study, Proactive, Sales-oriented, Aggressive when needed, Patient and a good teacher, Strong-willed and determined
What kind of work environment do you prefer?	A work environment with lots of social interaction
What type of location do you	A quiet suburb or rural area

What are some of the skills you enjoy using?	Teaching or training others
What type of job responsibilities do you enjoy?	Leading a team or managing projects
What kind of compensation or rewards are important to you?	Flexible work arrangements or work-life balance
How would you describe your experience with customer service?	I have extensive experience in customer service and enjoy working with people.
How comfortable are you with technology?	I am comfortable with basic technology such as MS Office and using a smartphone but may need additional training.
How would you describe your leadership style?	I am a natural leader and enjoy guiding and directing others.
How important is flexibility in your work schedule?	Somewhat important - I prefer a structured schedule but can be flexible when necessary.

How comfortable are you with financial management?

I have some financial management skills but may need additional training.